## **AUSTRALIA**



THE LIVE PERFORMANCE INDUSTRY GENERATED ALMOST

\$2.2 BILLION
IN REVENUE AND
OVER 26 MILLION
IN ATTENDANCE



THAT'S MORE THAN THE COMBINED
ATTENDANCES AT AUSTRALIAN FOOTBALL,
RUGBY LEAGUE, CRICKET, SOCCER,
BASKETBALL, RUGBY UNION, TENNIS,
NETBALL AND BASEBALL

SOURCE: AUSTRALIAN STADIUMS AND SPORT (2019),





**REVENUE UP** 

15% FROM 2017



ATTENDANCE UP

14% FROM 2017



AUSTRALIA SPENT \$86
PER PERSON ON
LIVE PERFORMANCE EVENTS



**TOTAL REVENUE** (TICKET SALES)

**\$2.16 BILLION** 



FROM 2008-2018 REVENUE INCREASED

104%



FROM 2008-2018 ATTENDANCE INCREASED

66%



TOTAL ATTENDANCE (TICKETS ISSUED)

**26.27 MILLION** 

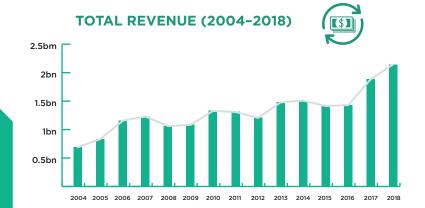


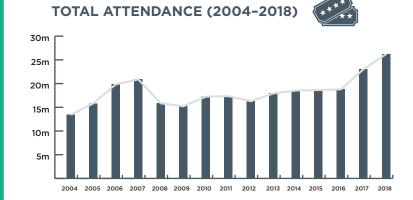
# AUSTRALIA





1. CONTEMPORARY MUSIC \$1,092,275,549 2. MUSICAL THEATRE \$400,199,798 3. COMEDY \$124,742,437







## TOP 3 ATTENDANCE

1. CONTEMPORARY MUSIC 10,088,329

2. MUSICAL THEATRE **3,917,532** 

3. FESTIVALS (MULTI CATEGORY)

2,577,932



THE NUMBER OF TICKETS ISSUED, REVENUE
GENERATED AND THE AVERAGE TICKET
PRICES FOR LIVE PERFORMANCE EVENTS
WERE THE HIGHEST RECORDED SINCE LPA
BEGAN PUBLISHING DATA IN 2004



CONTEMPORARY MUSIC IS THE LARGEST CATEGORY IN THE INDUSTRY, GENERATING 51% OF NATIONWIDE REVENUE AND 38% OF NATIONWIDE ATTENDANCE FOR LIVE PERFORMANCE EVENTS

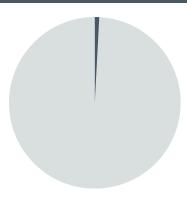


SPECIAL EVENTS RECORDED THE HIGHEST CATEGORY INCREASE IN REVENUE BY 338%, WHILE COMEDY RECORDED THE HIGHEST CATEGORY INCREASE IN ATTENDANCE BY 99%



#### **AUSTRALIAN CAPITAL TERRITORY**





**ACT GENERATED** 

1%

OF NATIONWIDE REVENUE AND ATTENDANCE



**REVENUE UP** 

**12%** FROM 2017



ATTENDANCE UP

**13%** FROM 2017



2%



**TOTAL REVENUE** (TICKET SALES)

\$27,848,747



ACT SPENT \$66 PER PERSON
ON LIVE PERFORMANCE EVENTS

**NATIONAL SPEND PER PERSON \$86** 



TOTAL ATTENDANCE (TICKETS ISSUED)

405,899



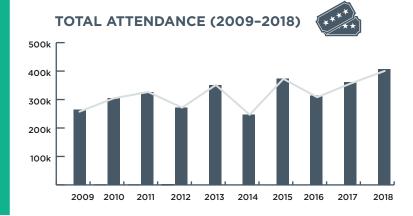
#### **AUSTRALIAN CAPITAL TERRITORY**





1. CONTEMPORARY MUSIC \$6,704,281 2. FESTIVALS (CONTEMPORARY MUSIC) \$6,557,521 3. COMEDY \$2,906,314







### TOP 3 ATTENDANCE

1. CONTEMPORARY MUSIC 103,480

2. FESTIVALS (CONTEMPORARY MUSIC)
60,016

3. CHILDREN'S/FAMILY 46,642



FESTIVALS (MULTI-CATEGORY) INCREASED IN REVENUE BY 1185% AND ATTENDANCE BY 1456%, PRIMARILY DRIVEN BY SHOWS SUCH AS BLANC DE BLANC, PERFORMED AS PART OF SPIEGELTENT CANBERRA



## **NEW SOUTH WALES**





**NSW GENERATED** 

33%

OF NATIONWIDE REVENUE AND ATTENDANCE



**REVENUE UP** 

**22%** FROM 2017



ATTENDANCE UP

**19%** FROM 2017



SHARE OF NATIONAL POPULATION

32%



**TOTAL REVENUE** (TICKET SALES)

\$753,667,850



NSW SPENT \$94 PER PERSON
ON LIVE PERFORMANCE EVENTS

**NATIONAL SPEND PER PERSON \$86** 



TOTAL ATTENDANCE (TICKETS ISSUED)

8,230,950



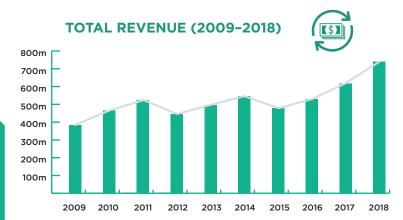
# **NEW SOUTH WALES**





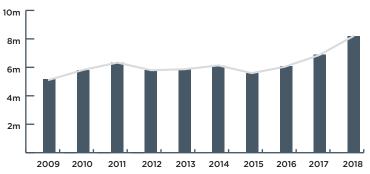
1. CONTEMPORARY MUSIC \$340,686,456 2. MUSICAL THEATRE \$153,597,132

3. FESTIVALS (CONTEMPORARY MUSIC)
\$52,212,514











## TOP 3 ATTENDANCE

1. CONTEMPORARY MUSIC **3,200,941** 

2. MUSICAL THEATRE

1,423,492

3. THEATRE

681,994



NSW RECORDED THE HIGHEST REVENUE AND ATTENDANCE AMONGST ALL THE STATES AND TERRITORIES IN AUSTRALIA



NSW GENERATED 71% OF NATIONWIDE OPERA REVENUE AND 66% OF NATIONWIDE ATTENDANCE



**FESTIVALS (MULTI CATEGORY) REVENUE** 

INCREASED BY 134% AND



ATTENDANCE BY 30%, WITH MAJOR EVENTS INCLUDING FALLS MUSIC & ARTS FESTIVAL AND VIVID FESTIVAL



**COMEDY REVENUE INCREASED BY** 

47% AND ATTENDANCE BY 79%, WITH MAJOR EVENTS INCLUDING FOR THE LOVE OF MRS. BROWN, AND PERFORMERS SUCH AS KEVIN HART AND JIM JEFFERIES



#### **NORTHERN TERRITORY**





**NT GENERATED** 

0.2%

OF NATIONWIDE REVENUE AND ATTENDANCE





**REVENUE DOWN** 

13% FROM 2017



ATTENDANCE UP

2%

**FROM 2017** 



SHARE OF NATIONAL POPULATION

1%



**TOTAL REVENUE** (TICKET SALES)

\$2,923,333



NT SPENT \$12 PER PERSON ON LIVE PERFORMANCE EVENTS

**NATIONAL SPEND PER PERSON \$86** 



TOTAL ATTENDANCE (TICKETS ISSUED)

67,876



#### **NORTHERN TERRITORY**





### TOP 3 REVENUE

1. CONTEMPORARY MUSIC

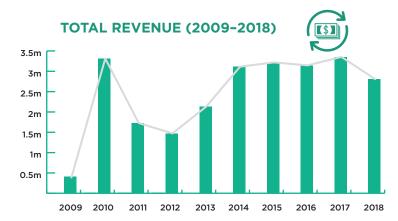
**\$623,231** 

2. COMEDY

\$462,958

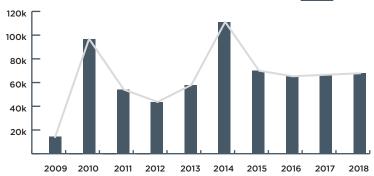
3. CHILDREN'S/FAMILY

\$454,166











## TOP 3 ATTENDANCE

1. CHILDREN'S/FAMILY

16,602

2. CONTEMPORARY MUSIC

13,511

3. BALLET AND DANCE

9,481

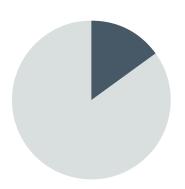


BALLET AND DANCE REVENUE INCREASED
BY 225% AND ATTENDANCE BY
142%, WITH PERFORMANCES
INCLUDING REGIONAL TOUR:
COPPELIA, A TASTE OF IRELAND THE IRISH MUSIC & DANCE SENSATION
AND CINDERELLA



# QUEENSLAND





**QLD GENERATED** 

15%

OF NATIONWIDE REVENUE AND ATTENDANCE



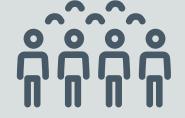
**REVENUE UP** 

20% FROM 2017



ATTENDANCE UP

20% FROM 2017



SHARE OF NATIONAL POPULATION

20%



**TOTAL REVENUE** (TICKET SALES)

\$317,179,536



QLD SPENT \$63 PER PERSON
ON LIVE PERFORMANCE EVENTS

**NATIONAL SPEND PER PERSON \$86** 



TOTAL ATTENDANCE (TICKETS ISSUED)

3,840,497

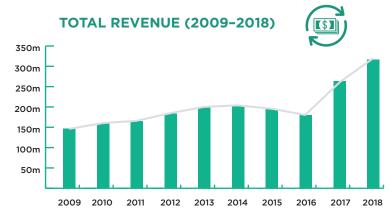


# QUEENSLAND



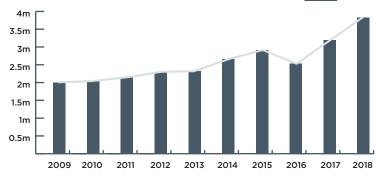


1. CONTEMPORARY MUSIC \$157,984,632 2. MUSICAL THEATRE \$59,055,742 3. COMEDY \$22,356,424











TOP 3
ATTENDANCE

1. CONTEMPORARY MUSIC

1,626,621

2. MUSICAL THEATRE

568,959

3. COMEDY

439,544



**QLD EXPERIENCED THE SECOND LARGEST** 

INCREASE IN ATTENDANCE BY **20.1**9
AND SECOND LARGEST INCREASE IN

REVENUE BY 20.2% AMONG ALL STATES AND TERRITORIES



**SPECIAL EVENTS INCREASED IN REVENUE** 

BY 1415% AND ATTENDANCE BY 236%, WITH SPECIAL EVENTS INCLUDING THOSE PRESENTED AS PART OF THE GOLD COAST COMMONWEALTH GAMES



**COMEDY REVENUE INCREASED BY** 

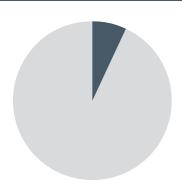
154% AND ATTENDANCE BY

1770, WITH SHOWS INCLUDING FOR THE LOVE OF MRS. BROWN AND PERFORMANCES FROM RENOWNED COMEDIANS SUCH AS KEVIN HART, JIM JEFFERIES AND CARL BARRON



### **SOUTH AUSTRALIA**





**SA GENERATED** 

7%

OF NATIONWIDE REVENUE AND ATTENDANCE



**REVENUE UP** 

**7%** FROM 2017



ATTENDANCE UP

**5%** FROM 2017



SHARE OF NATIONAL POPULATION

7%



**TOTAL REVENUE** (TICKET SALES)

\$131,560,865



SA SPENT \$76 PER PERSON ON LIVE PERFORMANCE EVENTS

**NATIONAL SPEND PER PERSON \$86** 



TOTAL ATTENDANCE (TICKETS ISSUED)

2,212,725



# **SOUTH AUSTRALIA**





1. CONTEMPORARY MUSIC \$63,691,069

2. FESTIVALS (MULTI CATEGORY)

\$23,606,040

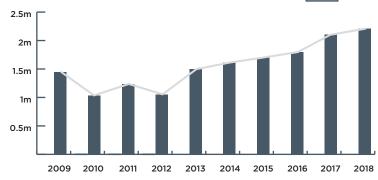
3. MUSICAL THEATRE \$19,962,343

TOTAL REVENUE (2009-2018)

150m
120m
90m
60m
30m
2009 2010 2011 2012 2013 2014 2015 2016 2017 2018

**TOTAL ATTENDANCE (2009-2018)** 







TOP 3
ATTENDANCE

1. FESTIVALS (MULTI CATEGORY)
942,968

2. CONTEMPORARY MUSIC 658,155

3. MUSICAL THEATRE 210,103



SA GENERATED 34% OF NATIONWIDE FESTIVALS (MULTI-CATEGORY) REVENUE

AND 37% OF NATIONWIDE ATTENDANCE, WITH MAJOR FESTIVALS INCLUDING ADELAIDE FRINGE FESTIVAL AND WOMADELAIDE



142% AND ATTENDANCE BY 246%, WITH MAJOR EVENTS INCLUDING FOR THE LOVE OF MRS. BROWN, AND PERFORMERS SUCH AS

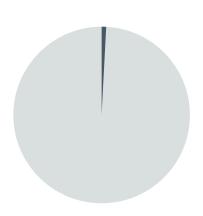


115% AND ATTENDANCE BY 57% WITH MAJOR EVENTS INCLUDING THE MERRY WIDOW AND THE DEADLE EISHERS



# **TASMANIA**





**TAS GENERATED** 

2%

OF NATIONWIDE REVENUE AND ATTENDANCE



**REVENUE UP** 

17% FROM 2017



**ATTENDANCE UP** 

67% FROM 2017



SHARE OF NATIONAL POPULATION

2%



**TOTAL REVENUE** (TICKET SALES)

\$18,965,730



TAS SPENT \$36 PER PERSON ON LIVE PERFORMANCE EVENTS

**NATIONAL SPEND PER PERSON \$86** 



TOTAL ATTENDANCE (TICKETS ISSUED)

738,444



# TASMANIA





# TOP 3 REVENUE

1. FESTIVALS (MULTI CATEGORY)

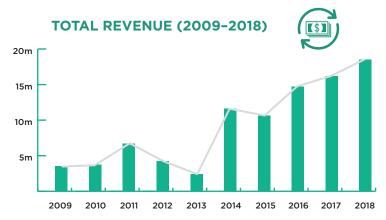
\$7,773,362

2. CONTEMPORARY MUSIC

\$4,517,088

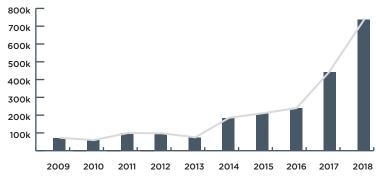
3. CLASSICAL MUSIC

\$1,622,584











# TOP 3 ATTENDANCE

1. FESTIVALS (MULTI CATEGORY)
527,390

2. CONTEMPORARY MUSIC

82,329

3. CLASSICAL MUSIC

37,330



CHILDREN'S/FAMILY EVENTS REVENUE
INCREASED BY 253% AND
ATTENDANCE BY 98%, WITH
PERFORMANCES INCLUDING
DEADLY 60 DOWN UNDER, GEORGE'S
MARVELLOUS MEDICINE AND PEPPA PIG



### VICTORIA





**VIC GENERATED** 

31%

OF NATIONWIDE REVENUE AND ATTENDANCE





**REVENUE UP** 

**9%** FROM 2017



ATTENDANCE UP

**9%** FROM 2017



SHARE OF NATIONAL POPULATION

26%



**TOTAL REVENUE** (TICKET SALES)

\$698,857,788



VIC SPENT \$107 PER PERSON
ON LIVE PERFORMANCE EVENTS

**NATIONAL SPEND PER PERSON \$86** 



**TOTAL ATTENDANCE** (TICKETS ISSUED)

7,999,434



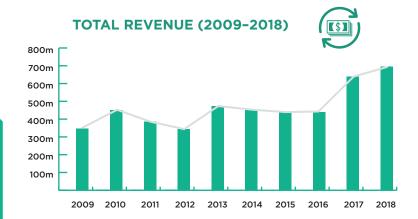
### VICTORIA

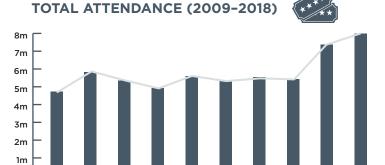




# TOP 3 REVENUE

1. CONTEMPORARY MUSIC \$407,042,962 2. MUSICAL THEATRE \$130,451,023 3. COMEDY \$43,339,714





2012 2013



## TOP 3 ATTENDANCE

1. CONTEMPORARY MUSIC

3,346,873

2. MUSICAL THEATRE

1,309,917

3. COMEDY

1,084,856



2009 2010

2011

VICTORIA GENERATED 35% OF NATIONWIDE COMEDY REVENUE

AND 44% OF NATIONWIDE ATTENDANCE, WITH MAJOR EVENTS INCLUDING THE MELBOURNE INTERNATIONAL COMEDY FESTIVAL AND FOR THE LOVE OF MRS. BROWN

2014

2015

2016

2017



CONTEMPORARY MUSIC REVENUE
INCREASED BY 59% AND
ATTENDANCE BY 35%, WITH
HIGH-PROFILE TOURS BY MAJOR
INTERNATIONAL ARTISTS INCLUDING
PINK, ED SHEERAN AND BRUNO
MARS AMONG MANY OTHERS



44% AND ATTENDANCE BY 50%, WITH EVENTS INCLUDING LA TRAVIATA AND LA BOHÈME



#### WESTERN AUSTRALIA





**WA GENERATED** 

10%

OF NATIONWIDE REVENUE AND ATTENDANCE





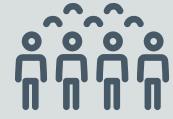
**REVENUE UP** 

**8%** FROM 2017



ATTENDANCE UP

**7%** FROM 2017



SHARE OF NATIONAL POPULATION

10%



**TOTAL REVENUE** (TICKET SALES)

\$211,421,549



WA SPENT \$81 PER PERSON
ON LIVE PERFORMANCE EVENTS

**NATIONAL SPEND PER PERSON \$86** 



TOTAL ATTENDANCE (TICKETS ISSUED)

2,772,963



#### **WESTERN AUSTRALIA**





**REVENUE** 

1. CONTEMPORARY MUSIC

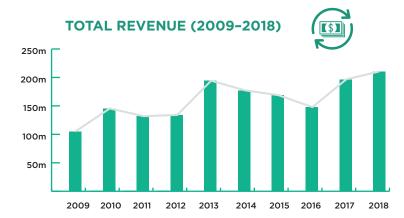
\$111,025,831

2. MUSICAL THEATRE

\$33,823,171

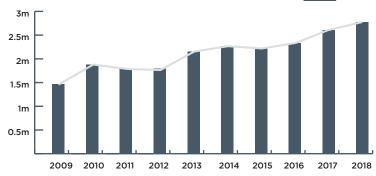
3. COMEDY

\$15,810,158











TOP 3 **ATTENDANCE** 

1. CONTEMPORARY MUSIC 1,056,419

2. FESTIVALS (MULTI CATEGORY)

449,793

3. MUSICAL THEATRE

362,969





**MUSICAL THEATRE REVENUE INCREASED** ALADDIN, WE WILL ROCK YOU AND



**CONTEMPORARY MUSIC REVENUE** 

**NEW JERSEY NIGHTS** 

INCREASED BY 21% AND ATTENDANCE

**INCLUDING PINK, ED SHEERAN AND TAYLOR SWIFT AMONG MANY OTHERS** 

